

Erik Stevenson

From: Brad Silverberg  
To: bobkr; bradsi; jonro; rogersw; toma  
Cc: johnlu  
Subject: RE: Novell developers  
Date: Wednesday, September 22, 1993 7:52AM

paranoia runs deep.

From: bobkr  
To: bobkr; bradsi; jonro; rogersw; toma  
Cc: johnlu  
Subject: RE: Novell developers  
Date: Tuesday, September 21, 1993 9:47PM

you must be pulling my leg in asking what novell is suspicious about, right?

they think we're out to cheat them. we, of course, did this with wfw (in their eyes). we also haven't given them chicago code. and, we changed nt apis at the last minute and didn't tell them.

in the new novell math, this equals the fact that ms is not a good partner.

note that i didn't say this was logical...

-bobkr

From: itgmsslbradsi Tue Sep 21 20:04:34 1993  
Message-Id: <9309220145.AA19069@itgmssl>  
From: bradsi  
To: bobkr, jonro, rogersw, toma  
Cc: johnlu  
Subject: RE: Novell developers  
Date: Tue, 21 Sep 93 18:45:00 PDT  
X-Mailer: Microsoft Mail V3.0

what are they suspicious about? what are their concerns? did they think we'd turn down their offer and we called their bluff?

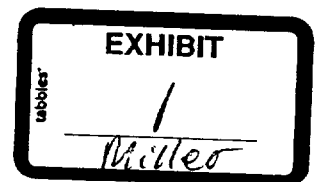
From: Bob Kruger  
To: bradsi; jonro; rogersw; toma  
Cc: johnlu  
Subject: RE: Novell developers  
Date: Tuesday, September 21, 1993 4:45PM

I contact Novell following our mtg this afternoon. The gears are turning in Provo.

This guy, Jeff Turner, is a very suspicious hombre. We'll get what we need, but it's going to be time-consuming.

-bobkr

From: Brad Silverberg  
To: Bob Kruger; Jonathan Roberts; Rogers Weed; Tom Anderson  
Cc: John Ludwig  
Subject: FW: Novell developers  
Date: Tuesday, September 21, 1993 14:15



if we get their stuff free and no strings, we should ship it.

From: Bill Gates  
To: bradc; bradsi; jimall  
Cc: jonl; paulma  
Subject: Novell developers  
Date: Tuesday, September 21, 1993 10:39AM

At Agenda Drew Major and Kyle Geiger were present to receive a hindsight award (10 years after the start of a product- charles got one for word and nisho for model 100).

I went up to them and congratulated them. They were super friendly as always. We agreed that the press situation was very bad. The said they totally disagreed with what Mary Burnside said about us not providing adequate support for NT.

I said when will you make the client side software properly reentrant. Kyle said he was back at work now and was going to focus in on making the client better with Windows. I said only if there stuff was free and with no strings could we ship it. I said in any case we will keep our efforts going. They agreed that made sense.

They said Richard King who is back after 2 years absence is a good guy but that Kyle himself would try and get more technical dialog. I said I didnt know any specifics but that I thought that some of their plans for the client side were overengineering and were guaranteed to create conflicts.