



**Debra Vogt**

**From:** Brad Silverberg  
**To:** Dennis Adler  
**Subject:** RE: Borland & WordPerfect  
**Date:** Friday, March 18, 1994 2:40PM

i would prefer to keep it. it will be a good way for us to stay in touch with them and make sure their questions are answered. but i am not hard core.

**From:** Dennis Adler  
**To:** bradsi  
**Subject:** RE: Borland & WordPerfect  
**Date:** Friday, March 18, 1994 1:01PM

can the biweekly status provision be removed for Borland & WP ??

**From:** Brad Silverberg  
**To:** Dennis Adler  
**Subject:** RE: Borland & WordPerfect  
**Date:** Friday, March 18, 1994 10:03AM

what i want to do is exclude those people who are working on competitive os efforts, such as opendoc and os/2, from access to chicago. actually dave moon is an easier example : he cannot communicate info about chicago to the opendoc team. for a vp i'm not so worried. for lower level mgrs i am.

**From:** Dennis Adler  
**To:** bradsi  
**Subject:** FW: Borland & WordPerfect  
**Date:** Friday, March 18, 1994 8:28AM

more your call than mine, and Bobkr is out for 1.5 weeks....

**From:** Brad Strüss  
**To:** Bob Kruger; Dennis Adler  
**Cc:** Anne-Marie Arnold; Cindy Haerle; Craig Eisler; Darby Williams; Doug Henrich; Maggie Waggoner  
**Subject:** FW: Borland & WordPerfect  
**Date:** Thursday, March 17, 1994 4:41PM

A couple of questions on parts I sure they'll have issues on:

- Section 1: "COMPANY shall provide a bi-weekly status report to Microsoft detailing COMPANY's evaluation and testing of the PRODUCT." - I'm not clear on rationale for this. Any objections to removing it for WP?

- Section 4: "Further, COMPANY agrees to use and maintain the PRODUCT in a secure place, on a secure system, and not to disclose the PRODUCT to any person other than those individuals identified below." - I assume there's no limit on number of people they can "identify below"? I'd expect in WordPerfect's case that there would easily be 60++ people with very legitimate need to have access to this information (either using the chicago pdk in development, testing, or being involved as a manger/director/vp of one of these projects). Most difficult example, is Dave Moon (VP dev), who is ultimately responsible for both the Windows Chicago version of their word processing product and OpenDoc. Are there any guidelines for people in such a position?

- Section 1: "Microsoft grants COMPANY the non-transferable right to make and use up to five (5) copies of the PRODUCT software, provided that each such copy is used only for the purposes stated above and used only by the authorized individuals described in Section 4." Similar



situation to previous bullet pt. it will not be possible for WP to develop a Chicago version of their app with only 5 copies. Can we remove this limit? It seems unnecessary given other conditions.

pls advise.

thanks, Brad

From: Maggie Waggoner  
 To: Anne-Marie Arnold; Dennis Adler  
 Cc: Bob Kruger; Brad Struss; Cindy Haerle; Craig Eisler; Darby Williams  
 Subject: FW: Borland & WordPerfect  
 Date: Thursday, March 17, 1994 11:26AM

Privilege Material

Redacted

From: Bob Kruger  
 To: Bob Kruger; Dennis Adler; Maggie Waggoner  
 Cc: Cindy Haerle  
 Subject: RE: Borland & WordPerfect  
 Date: Wed, Mar 16, 1994 6:06PM

i made some changes using redlining. someone in the windows group will have to handle the interaction with the companies as i will be out of the office tomorrow through the end of next week.

thanx for the quick turnaround, maggie.

-bobkr

<<File Attachment: MAGGIEW.DOC>>

ps. i saved the doc as a word 2.0 file not knowing if legal was using word 6 yet.

From: Maggie Waggoner  
 To: Bob Kruger; Dennis Adler  
 Cc: Cindy Haerle  
 Subject: RE: Borland & WordPerfect  
 Date: Wednesday, March 16, 1994 12:26

Privilege Material

Redacted

From: Dennis Adler  
 To: Anne-Marie Arnold; Lori Young; Teri Schiele  
 Cc: Bob Kruger; Brad Silverberg; David Cole; Maggie Waggoner  
 Subject: Borland & WordPerfect  
 Date: Wed, Mar 16, 1994 9:06AM  
 Priority: High

Borland & WP are about to receive new NDAs that restrict their ability to disseminate information about Chicago within their own company (since they are working on Chicago-competitive things like OpenDoc). Until you hear from myself, Dave, Brad or Bob that these NDAs have been signed, these two companies are not to receive any further drops of Chicago (Teri, that goes for the early tools release too).

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Thanks