1 THE COURT: We'll get the jury. 2 (Whereupon, the jury returned to the court 3 proceedings.) 4 THE COURT: Mr. Johnson? 5 MR. JOHNSON: Thank you, Your Honor. 6 Now for something a little different, we're going 7 to have a very short reading. This was from the deposition of Mr. Silverberg. As you remember, Mr. Silverberg, we saw his 8 9 deposition, the remainder portions of his deposition 10 yesterday. This deposition we're about to read from, which we 11 don't have video of, was taken in 1994. And Mr. David 12 Witebsky, who's on the stand, is going to play Mr. Silverberg. 13 And I'm going to ask the two questions involved. 14 THE COURT: You need a beard and a sweater. 15 THE WITNESS: And less hair, sir. 16 (Whereupon, the following testimony was 17 read into the record:) 18 Q. What is your understanding of AppWare? 19 AppWare is an upgrading system. AppWare contains 20 all of the functions of an operating system and is a wonderful 21 attempt by Novell to again reduce Windows or anything 22 underneath it to a commodity so it could then get applications 23 completely dependent on AppWare, have no dependence on 24 Microsoft or other pieces underneath it, so they can then

supply their own pieces underneath it and thus eliminate -- as

25

Mr. Noorda has stated, his goal is a Windows-free world.

- Q. What about OpenDoc, do you regard that as an operating system?
- A. I regard OpenDoc as an essential operating system component. At the recent Apple worldwide developer conference Apple got up on stage in front of thousands of developers and indicated that OpenDoc was its essential operating system strategy for competing with Microsoft and ridding the world of Windows.
- Q. How do you understand that OpenDoc would achieve that, based upon what you had heard from Apple or learned?
- A. By my understanding -- I have not seen the specification for OpenDoc. As you may be aware Apple refused for over a year to send us the specification for OpenDoc. And so the details about OpenDoc are relatively sketchy. But based on my understanding of what was presented at the Apple worldwide developers conference, Apple saw and was presenting, positioning OpenDoc as their key operating systems strategy to get developers to write to their interfaces, and thus not be dependent upon any interfaces from other suppliers, and thus rid the world of Windows.

MR. JOHNSON: Thank you.

THE COURT: Thank you, Mr. Johnson.

What's next?

MR. JOHNSON: Next, Your Honor, we are going to

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1
      play the portions of the deposition of Mr. Jeff Raikes. You
 2
      may remember Mr. Raikes was the one that sent the e-mail to
 3
      Mr. Buffett, and that would be the subject of examination.
 4
      This deposition was taken January 27th, 2009. It runs one
 5
      hour and eight minutes.
 6
                  THE COURT: Thank you.
 7
                  (Whereupon, portions from the video deposition
            of Mr. Jeff Raikes were played.)
 8
 9
                  (Whereupon, the video deposition was stopped.)
10
                  MR. JOHNSON: Sorry, Your Honor.
11
                  (Time lapse.)
12
                  MR. JOHNSON: Perhaps a short break, and we can try
13
      to get this fixed, or we could certainly go to another one, if
14
      you prefer to do that.
15
                  (Whereupon, the video deposition resumed.)
16
                  (Whereupon, the video deposition was stopped.)
17
                  THE COURT: Do you want to take a recess?
18
                  MR. JOHNSON: Let's take a recess. Thank you.
19
                  THE COURT: I'll stay here with counsel for a
20
       second. You all take a recess.
21
                  (Whereupon, the jury left the court proceedings.)
22
                  THE COURT: Mr. Tulchin, you haven't been fooling
23
      around with their equipment?
24
                  MR. JARDINE: Speechless.
25
                  MR. TULCHIN: We'll have something to say in due
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1
      course, Your Honor.
 2
                  (Recess.)
 3
                 THE COURT: Okay. All worked out?
 4
                 MR. JOHNSON: We think so, Your Honor.
                 THE COURT: Okay. Let's get the jury.
 5
 6
                 MR. JOHNSON: And our apologies.
 7
                 THE COURT: No problem.
                 MR. JOHNSON: It was one of those nasty bugs.
 8
 9
                 THE COURT: Exactly. You need 60A or whatever it
10
      is.
                 MR. JOHNSON: Yes.
11
12
                  (Whereupon, the jury returned to the court
            proceedings.)
13
14
                 THE COURT: Okay. Let's continue. I think the bug
15
      has been fixed.
16
                 MR. JOHNSON: Thank you, Your Honor. We're going
17
      to try again.
                  (Whereupon, the video deposition resumed.)
18
19
                 THE COURT: Can we go another 15 minutes? Do you
20
      have anything else to do? It's just been so truncated today.
21
      It's up to you.
22
                 MR. JOHNSON: Right. Your Honor, we have more
23
      tapes to play.
24
                 THE COURT: Why don't we begin. I think the jury
25
      will probably like to stay a little bit longer, I know how
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1
      conscientious they are, and hear a little bit more.
 2
                 MR. JOHNSON: Okay. Yeah.
 3
                 THE COURT: And then we'll stop around 20 or
 4
      quarter of, something like that. Tell me when you reach a
 5
      spot.
 6
                 MR. JOHNSON: Right. About 20 of we'll try to
 7
      reach a breaking spot.
 8
                 THE COURT: Yeah. 20 of. And then try to have an
 9
      hour and a half after lunch.
10
                 MR. JOHNSON: Okay.
11
                 THE COURT: More or less.
12
                 MR. JOHNSON: So we're now going to see the
13
      deposition of Mr. Scott Raedeke of Microsoft. This was taken
      February 3rd, 2009. It is 57 minutes long. Portions of his
14
15
      testimony, not it all.
16
                  (Whereupon, portions of the video deposition
17
            of Scott Raedeke were played.)
18
                  (Whereupon, the video deposition stopped.)
19
                 MR. JOHNSON: Maybe we'll take our lunch break
20
      sooner.
21
                 THE COURT: We may. But --
22
                  (Whereupon, the video deposition resumed.)
23
                 THE COURT: Why don't we break for lunch. If you
24
      think the lunch is here?
25
                 We'll break for lunch. And I'll stay with counsel
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here for just a second. See you in about 20 minutes.

(Whereupon, the jury left the court proceedings.)

THE COURT: I'm making -- please be seated. I'm making these comments, not that I've reached any final review, but things I'm going to have to understand. And the way my mind works, I understand it better if I express it as I go along. And sometimes I change my own mind, but I'm happy to have argument at the appropriate time, which may -- I may find enlightening.

I certainly understand Novell's position as recently stated by Mr. Schmidtlein, that you can't blame Novell that it had to be dealing with a monopolist. But somehow, and I still have a hard time perhaps articulating this. Particularly based upon Mr. Harral's testimony I did not get the impression that he was looking at Windows 95 simply because Microsoft had a monopoly on it. He wanted his, the best I can say, he didn't use these words, but he wanted a marriage with Microsoft. It's also reflected in that, and I forget the date of the e-mail or the memo, that people at WordPerfect were excited about Windows 95 because it was a better product. They wanted to work with it.

And I understand that during the relevant period according to Novell Microsoft did things that prevented Word -- excuse me -- prevented WordPerfect from being a competitive and perhaps more importantly PerfectOffice from

being a competitive suite with Office. And as I say, in terms of if -- in fact, what was happening back then, I still haven't heard all the evidence, that Microsoft was allowing Office to have access to APIs it was not allowing to WordPerfect that, if that is the fact, then perhaps over time theoretically, speculatively Microsoft was widening the moat by making Office, by advantaging Office over WordPerfect.

But I still think, and this is where it becomes conceptually confusing, I did not accept the fact that the claims are the same with, attempting to monopolize in the Office suite market is the same as the attempt to maintain the monopoly in the operating system market. I understand they're related, but I don't -- my view of the evidence so far that isn't -- I'm understanding more why that's not the case, particularly Mr. Harral's testimony, because what is lacking so far, maybe who knows, you're going to present this evidence, that there was some other operating system that was rich enough, expansive enough within a longer period of time that it would have gone to rather than Windows 95 to provide the enhancements that it saw Windows 95 presented.

But there is no evidence of that so far. In fact, what I have before me is Mr. Harral saying, we loved
Windows 95 because it was a technological breakthrough. It is because it was a better operating system.

And if that is the case, I have a very hard time

seeing that somehow, although on a theoretical level maybe an academic sees it that way or maybe one can construe looking at the government's case, that somehow this is what, by destroying Word in the marketplace, it was somehow was enhancing its position in the operating system market.

In terms of the facts, that is not what I have heard. In terms of the facts what I have heard is by withdrawing support for the APIs or whatever, WordPerfect couldn't marry Windows 95, and it wanted to marry Windows 95 to make Windows 95 the very best it could be, to make their WordPerfect the very best that it could be, but there simply is -- and maybe it's coming. That's why it's so -- but there is no evidence that there was any alternative operating system that was going to provide the enhancements and benefits that Word -- excuse me -- that Windows 95 did.

And absent that proof, I think that may be where we break down, and that is where Novell's apparent ideological position is to claim that they were attempting to monopolize the Office suite market translates into them trying -- you know, that that makes it the same claim as trying to monopolize, maintain a monopoly in the operating system market. I don't see that. What I see right now is that Microsoft -- and maybe other people could have done it, but they hadn't done it, that Microsoft had made a better product that came out in August of '95 or whatever, and WordPerfect

wanted to marry that product. And it wasn't -- and the fact that it wasn't allowed to do so may have -- it may be an antitrust violation if one user from -- attempted to monopolize the Office suite market. But it does not automatically mean to me that that means that from an antitrust point of view, Microsoft absent evidence that there was some alternative within a reasonable foreseeable future. I didn't see that from Mr. Harral. I haven't heard at all from Novell so far. Maybe it's coming.

But that somehow within the reasonable time frame, whether it's '96 or reasonably foreseeable after '96 that there was anything that Novell could have done other than to marry itself to Windows 95, particularly because what happened was was that Microsoft through the deliverance of R&D and the superiority allegedly of others, programmers come up with a better product. And if that's the case, I think that Novell may have a problem.

And I'm not asking for responses. I'm just sharing this with you because this is about -- you know, this is a process that I have to understand it sometime, and to the extent that you know where I am, the better.

MR. SCHMIDTLEIN: Your Honor, it is very helpful to get your thoughts on these things, you know, and not wait until the very end, and we don't know what you're thinking.

THE COURT: Sure.

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| 1  | MR. SCHMIDTLEIN: And it's very, very helpful. And              |
|----|--|
| 2  | we know you're going to keep an open mind throughout the whole |
| 3  | thing.   |
| 4  | THE COURT: I've got an open mind. I haven't heard              |
| 5  | it all. That's not this is a complex issue for me.             |
| 6  | MR. SCHMIDTLEIN: Yes.  |
| 7  | THE COURT: And I've come back to it a thousand                 |
| 8  | different ways, and what you said you said it very clearly.    |
| 9  | You can't blame Novell that it had to deal with a monopolist.  |
| 10 | But they had to be using monopoly power to do something. And   |
| 11 | if, in fact, they enhanced the product and that's what you     |
| 12 | wanted to marry, that's an issue. I'll hear from you down the  |
| 13 | line.  |
| 14 | MR. SCHMIDTLEIN: We hear you loud and clear, Your              |
| 15 | Honor. And it's very helpful. Thank you.                       |
| 16 | (Recess.)  |
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| 18 |  |
| 19 |  |
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